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# WILL THIS SIXTEEN BE SWEET?

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## KEY TAKEAWAYS

In the spirit of March Madness, we have compiled our “Sweet 16” for the markets.

We identified 16 keys for stocks for the rest of 2018 and assessed their potential market implications.

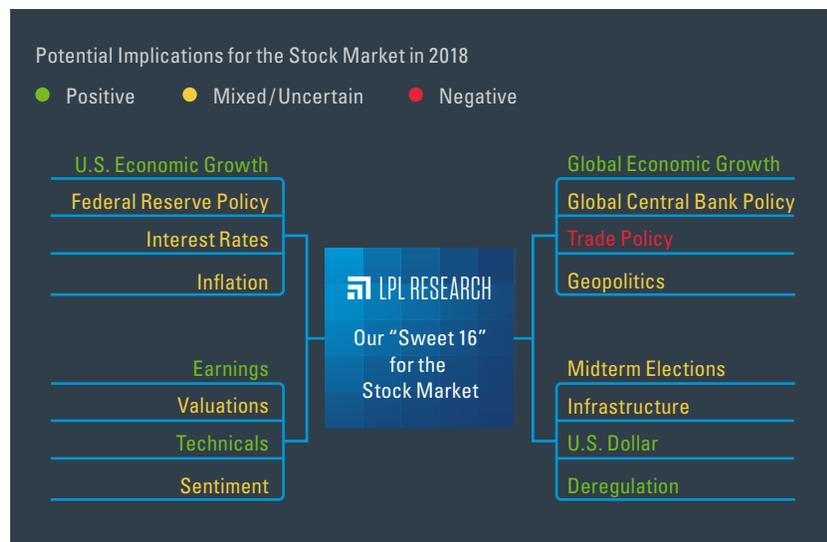
We expect stocks to add to year-to-date gains driven by better economic growth and strong earnings, despite trade tensions.

**The “Sweet 16” is set.** In the spirit of March Madness and an exciting NCAA college basketball tournament that has brought some historic upsets, epic comebacks, and exciting buzzer beaters, we have compiled our “Sweet 16” for the stock market. Specifically, we have identified 16 keys for stocks for the remainder of the year [Figure 1] and assessed their potential implications for the market. Collectively, we expect these drivers to push stocks higher over the balance of 2018, though we acknowledge that volatility could stay with us. We will take a deeper dive into some of these market drivers in our “Final Four” next week.

## OUR “SWEET 16” FOR THE MARKETS

**U.S. economic growth.** We see U.S. gross domestic product (GDP) growth accelerating from 2.3% in 2017 to 2.75–3.0% in 2018, including a 0.25–0.50% boost from the new tax law. Though consumer spending has ticked down a bit to start 2018, we expect tax cuts, job gains, further wage growth, and positive

### 1 16 KEYS FOR STOCKS FOR THE REST OF 2018



Source: LPL Research 03/16/18

wealth effects to support solid consumer spending growth throughout the remainder of the year. Business spending should get a boost from 100% capital expensing under the new tax law and repatriation of overseas cash.

**IMPLICATION=POSITIVE**

**Federal Reserve (Fed) policy.** We continue to expect three Fed rate hikes in 2018 (including one at the March 20–21 policy meeting), but recent inflation data and comments from Fed officials suggest the odds of a fourth rate hike have increased. As long as the Fed continues its gradual pace of rate hikes, we believe the stock market can go higher over the balance of the year; however, the risk is that the Fed gets behind the curve and spooks markets with hawkish commentary.

**IMPLICATION=MIXED**

**Interest rates.** Stocks have historically done well when interest rates have risen, as we expect will happen this year, particularly when the rise in rates is gradual and accompanied by stronger economic growth. Moreover, we believe interest rates at current levels are supportive of elevated stock valuations, while bonds still provide a less attractive alternative to stocks. That said, any sharp, swift moves higher would be expected to drive higher volatility.

**IMPLICATION=MIXED**

**Inflation.** The pickup in inflation this year has been a source of concern for markets. We see sufficient inflation to support three rate hikes in 2018, but not enough to cause the Fed to accelerate its timetable beyond that. Our forecast for consumer inflation is 2%, though the Fed's preferred measure (core Personal Consumption Expenditures Price Index) may end up slightly lower. We expect the impact of wage growth on corporate profit margins to be manageable.

**IMPLICATION=MIXED**

**Global economic growth.** We expect global GDP growth to accelerate from 3.5% in 2017 to 3.7% in 2018, with potential upside from the impact of the new U.S. tax law. We expect the U.S. and emerging market economies to drive most of the improvement, even as global central banks begin to remove stimulus, and growth in Europe and China likely slows. Structural reforms provide possible upside globally, while a U.S.-China trade war is a key risk.

**IMPLICATION=POSITIVE**

**Global central bank policy.** The European Central Bank has slowed bond purchases and is expected to end its quantitative easing program this fall. However, with the start of rate hikes unlikely until early 2019, policy remains accommodative. The Bank of Japan has signaled that tighter policy is coming at some point, but it may not start reducing stimulus until well into 2019. Though the risk of a negative surprise is there as global policy begins to tighten, we expect the impact on global markets to be manageable.

**IMPLICATION=MIXED**

**Trade policy.** We believe protectionist policy is perhaps the biggest risk facing stocks right now. The recently announced steel and aluminum tariffs may have limited economic impact, though certain companies that import steel from Europe may be hurt (Mexico and Canada are exempt). The big concern here is China's intellectual property trade practices, which the White House sees as the biggest threat to the United States and fair trade, with a potential scope of hundreds of billions of dollars.

**IMPLICATION=NEGATIVE**

**Geopolitics.** Risks currently on investors' radar include North Korea, Syria, Iran, the Russia investigation, and terrorism, while possible cyber-attacks are also a concern, though they may not receive frequent attention. Clearly, these issues could take a turn in any direction, so market impact is uncertain, but North Korea's recent willingness to come to the negotiating table may be a positive development.

**IMPLICATION= UNCERTAIN**

**Earnings.** Corporate America produced the best earnings growth in several years during the fourth quarter of 2017 at 15%. Not to mention, 2018 saw the biggest positive revision to S&P 500 Index earnings to start a year since earnings estimate data have been collected. With economic growth improving, manufacturing activity humming, and analysts' estimates soaring, we expect strong mid-teens earnings gains for the S&P 500 in 2018.

**IMPLICATION=POSITIVE**

**Valuations.** While stock valuations are ineffective short-term timing tools, they do suggest below-average long-term stock market returns. Valuations are currently elevated with the trailing price-to-earnings (PE) ratio for the S&P 500 at around 20 and the forward PE ratio at around 17. Consider that as earnings growth potentially comes through this year, valuations will come down relative to 2018 earnings, while interest rates and inflation remain supportive.

**IMPLICATION=MIXED**

**Technicals.** Although U.S. stocks have been consolidating since the end of January, the technical indicators continue to exhibit bullish momentum. The S&P 500 price remains above both short- and longer-term moving averages, while its proximity to all-time highs increases the potential for a sustained bullish trend. As long as the index remains above its 200-day moving average, the long-term trend remains bullish for stocks.

**IMPLICATION=POSITIVE**

**Sentiment.** Consumer and CEO confidence are near multi-decade highs, while investor surveys are more mixed and equity fund flows remain negative. The National Association of Active Investment Managers Exposure Index has bounced off its lowest level since before the U.S. election, while the American Association of Individual Investors survey has been balanced between bulls and bears. Bottom line, there are signs of optimism, but we are not seeing the type of exuberance observed at prior stock market peaks.

**IMPLICATION=MIXED**

**Midterm elections.** Historically, midterm election years have tended to be accompanied by elevated stock market volatility. During the average midterm election year, the S&P 500 experiences a drawdown of 17%, about 3% worse than the typical year. Though it is important to keep in mind that the index tends to bounce back strongly over the subsequent 12 months. Regardless, midterm elections introduce policy uncertainty and are worth watching. History (including 2010 under Barack Obama) and recent state congressional election results suggest the Republican's majority in the House could be at risk.

**IMPLICATION=MIXED/UNCERTAIN**

**Infrastructure.** We do not believe the votes in Congress are there for a substantial infrastructure spending program this year, despite it being on President Trump's wish list. The problem is how to pay for it following the deficit spending from both the new tax law and the latest federal spending bill. Still, some spending has gotten through already and it is certainly not out of the question that we could get more, notwithstanding deficit hawks in Congress and the limitations of the public-private partnership model.

**IMPLICATION=UNCERTAIN**

**U.S. dollar.** We expect the U.S. dollar to stabilize and begin to grind higher over the balance of the year as Fed policy tightens, U.S. economic growth improves, and dollars are repatriated in accordance with the new tax law. Larry Kudlow's appointment as head of the president's National Economic Council is also dollar positive. But for now, dollar weakness, due in part to twin deficits (trade and budget), is boosting overseas profits and investment returns for U.S. multinationals and investors.

**IMPLICATION=POSITIVE**

**Deregulation.** Financial deregulation is positive for financials sector profits. The asset threshold for systemically important financial institutions may be raised from \$50 billion to \$250 billion, so regional banks would not be subjected to such strict capital requirements or business restrictions, and could

increase lending capacity. In addition, probable paths for the Department of Labor fiduciary rule have become much friendlier to financial advisors' businesses than the initial version. Within the energy sector, deregulation supports oil and gas producers and pipelines.

**IMPLICATION=POSITIVE**

## CONCLUSION

Pulling all of these factors together, we expect stocks to add to year-to-date gains over the balance of the year, though we acknowledge volatility could stay with us. We reiterate our year-end fair value target for the S&P 500 of 2950–3000\*, as better economic and earnings growth help offset trade tensions. We will take a deeper dive into some of these market drivers in our “Final Four” next week. ■

\*Please see our [Outlook 2018: Return of the Business Cycle](#) publication for additional descriptions and disclosures.

### IMPORTANT DISCLOSURES

The opinions voiced in this material are for general information only and are not intended to provide specific advice or recommendations for any individual. To determine which investment(s) may be appropriate for you, consult your financial advisor prior to investing. The economic forecasts set forth in the presentation may not develop as predicted and there can be no guarantee that strategies promoted will be successful. All performance referenced is historical and is no guarantee of future results.

Investing involves risks including possible loss of principal. No investment strategy or risk management technique can guarantee return or eliminate risk in all market environments.

Investing in stock includes numerous specific risks including: the fluctuation of dividend, loss of principal, and potential liquidity of the investment in a falling market.

Bonds are subject to market and interest rate risk if sold prior to maturity. Bond and bond mutual fund values and yields will decline as interest rates rise and bonds are subject to availability and change in price. Bond yields are subject to change. Certain call or special redemption features may exist which could impact yield.

Because of its narrow focus, investing in a single sector, such as energy or manufacturing, will be subject to greater volatility than investing more broadly across many sectors and companies.

All indexes are unmanaged and cannot be invested into directly. Unmanaged index returns do not reflect fees, expenses, or sales charges. Index performance is not indicative of the performance of any investment.

### INDEX DESCRIPTIONS

The Standard & Poor's 500 Index is a capitalization-weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

The National Association of Active Investment Managers Exposure Index represents the average exposure to U.S. equity markets by its members.

### DEFINITIONS

Personal consumption expenditures (PCE) is a measure of price changes in consumer goods and services. Personal consumption expenditures consist of the actual and imputed expenditures of households; the measure includes data pertaining to durables, nondurables, and services. It is essentially a measure of goods and services targeted toward individuals and consumed by individuals.

The PE ratio (price-to-earnings ratio) is a measure of the price paid for a share relative to the annual net income or profit earned by the firm per share. It is a financial ratio used for valuation: a higher PE ratio means that investors are paying more for each unit of net income, so the stock is more expensive compared to one with lower PE ratio.

Gross Domestic Product (GDP) is the monetary value of all the finished goods and services produced within a country's borders in a specific time period, though GDP is usually calculated on an annual basis. It includes all of private and public consumption, government outlays, investments and exports less imports that occur within a defined territory.

The presidents of regional Federal Reserve Banks are commonly classified as hawks or doves. Hawks generally favor tighter monetary policy, with less monetary support from the Federal Reserve. Doves are the opposite, generally favoring easing of monetary policy.

The 200-day moving average (MA) is a popular technical indicator which investors use to analyze price trends. It is the security or index's average closing price over the last 200 days.

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